

Angelos Athanasakis

Solutions Architect – GenAI & AWS | 11x AWS Certified

+306943215760 @ angelos@angelosathanasakis.com
https://www.linkedin.com/in/angelos-athanasakis/ https://angelosathanasakis.com/ Greece



PROFESSIONAL SUMMARY

Sole architect and builder on production Amazon Bedrock and RAG systems for SMB clients in Greece: three live and in daily use, one extended to a second company at the client's request. Owns delivery end to end and operates what he ships, from architecture and Terraform through model selection, evaluation, deployment and incident response. Moved into AWS and GenAI in 2023 after 15 years in hospitality, six of them as a hotel General Manager. 11 AWS certifications including Solutions Architect Professional and three Specialties.

CERTIFICATIONS

AWS Machine Learning – Specialty

AWS Advanced Networking – Specialty

AWS Security – Specialty

AWS Solutions Architect – Professional

AWS Data Engineer – Associate

AWS Machine Learning Engineer – Associate

AWS SysOps Administrator – Associate

AWS Solutions Architect – Associate

AWS Developer – Associate

AWS AI Practitioner Early Adopter

AWS Cloud Practitioner

CompTIA IT Fundamentals

Microsoft: Azure Fundamentals

Microsoft: Security Fundamentals

Microsoft 365: Fundamentals

CORE SKILLS

- GenAI / LLMs: Amazon Bedrock, Bedrock AgentCore, Retrieval-Augmented Generation (RAG), Bedrock Knowledge Bases, embeddings (Titan), hybrid search, evaluation, natural-language-to-SQL (proof of concept) · Anthropic Claude, Amazon Nova, Qwen (vision-language)
- AWS: Lambda, DynamoDB, S3, CloudFront, EC2, OpenSearch, EventBridge, VPC (private subnets, gateway & interface endpoints), client VPN, IAM, CloudWatch, Landing Zones, Control Tower, cost optimisation & observability tooling
- Infrastructure & DevOps: Terraform (IaC), Git, GitLab CI/CD, multi-account bash automation
- Delivery: client scoping, solution design, technical training, sole delivery

PRODUCTION PROJECTS

Product-Catalog Sales Assistant • Retail • Live in production

RAG assistant over ~100 manufacturer catalogues and 50–60 spreadsheets covering ~150,000 SKUs (bidets, kitchenware, and full home-renovation catalogue). Fully serverless: page-level vision extraction, hybrid retrieval over Bedrock Knowledge Bases and DynamoDB, every answer citing its source catalogue page. Sales staff query in natural language mid-conversation and surface alternatives they would not have had time to look up manually; the client manages their own corpus from the interface.

HR CV Ingestion & Candidate Matching • Retail • Live - in daily use since Feb 2026

End-to-end RAG assistant over 1,000 CVs combined with the client's own role descriptions. Retrieval agent cross-matches candidates against specific open positions. Cut candidate search from hours of manual + Excel review to minutes. Agent explains why each candidate surfaced and cites the CVs behind every answer. Deployed in a private subnet reachable only over the client's VPN, serverless components via VPC endpoints; ~10 concurrent users.

Accounting Manuals Assistant • Retail • Live - in daily use since Feb 2026

RAG assistant over 400–500 pages of internal accounting manuals, giving 5–10 finance staff instant natural-language answers over policy content. Delivered as part of the same engagement above. Client subsequently requested extension to a second company within their group, using an entirely separate document corpus.

PRODUCTION PROJECTS

AWS Observability Stack • National-scale public sector platform (May 2025 – Aug 2025)

Reporting, dashboards, and dynamic CloudWatch alarm provisioning across ~100 AWS accounts on a national-scale Landing-Zone platform. EventBridge-triggered Lambda automatically attached 4–6 utilisation and network alarms to every compute resource launched in any account, making monitoring coverage a property of the platform rather than a manual step nobody remembers. Daily consumption reporting delivered into the project supervisors' Slack channel.

EXPERIENCE

Solutions Architect - GenAI & AWS

LCM Go Cloud

Athens, Greece • Remote

07/2025 - present (freelance → full-time 10/2025)

- Sole builder and architect on production GenAI systems for 10-15 SMB clients in Greece, primarily retail; three systems live in production, one extended to a second company at the client's request.
- Work directly with the founders and managing directors on scoping, client demos, and delivery reviews.
- Own the full lifecycle, solution design, Terraform, Bedrock/AgentCore agents, model selection and evaluation, deployment, and then operate it: approximately 130 CloudWatch alarms across three live applications, monitoring, patching, and incident response, most incidents resolved within hours.

Cloud Engineer

Blend Technologies

04/2025 - 10/2025 Athens, Greece • Hybrid

- Built the observability and cost-reporting stack across ~100 AWS accounts on a national-scale Landing-Zone platform (see Production Projects).
- Ran hands-on training for 2 colleagues on the multi-account automation bash scripts and cross-account deployment workflows before role transition.
- Stack: Terraform, CloudWatch, AWS Landing Zones, bash automation, GitLab CI/CD.

Junior Cloud Engineer

Trading Point - XM

10/2024 - 02/2025 Athens, Greece • On-site

Completed the *DevOps Odyssey* graduate program: structured courses, hands-on labs, and 2-week sprint projects across Kubernetes, GitLab CI/CD, and AWS engineering fundamentals

PRIOR CAREER - HOSPITALITY (2007 - 2023)

15 years across front office, night audit, and general-management roles at 4★-5★ properties in Athens and Paphos. Highlights:

- General Manager, *Inoh Hotel Athens* - 2010-2015: led operations and a team of 9 for ~6 years at a boutique Athens hotel.
- Night Auditor, *Elysium Beach Hotel Paphos* - 2019-2020: overnight operations for a landmark 5★, 300-room resort in Cyprus.
- Foundation of high-pressure decision-making, customer-facing communication, and operational ownership - now applied to solo client delivery in GenAI consulting.

EDUCATION

IEK Delta - Post-Secondary Diploma, Thermohydraulic Facilities, 2009 -2011

LANGUAGES

English C2 (LanguageCert, 2024) Greek Native